







WHAT SETS GOLF DIGEST APART

WBD SPORTS RIGHTS HOLDERS















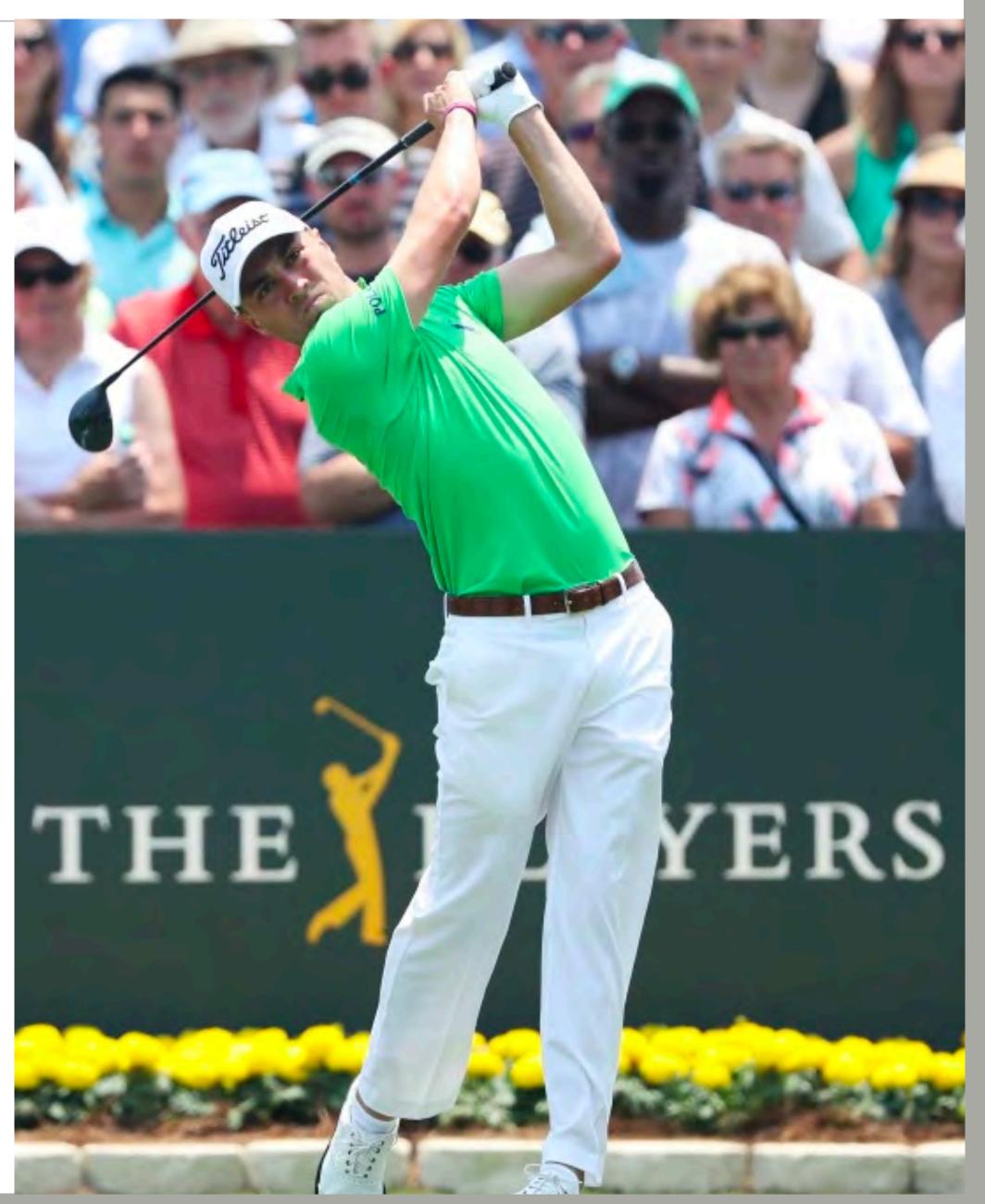








- ► The only golf media Official Marketing Partner of the PGA Tour, with the ability to tap into official rights to tournament trademarks, coverage and content
- Owned by Warner Bros. Discovery with billions of dollars invested in professional sports rights, with the ability to leverage other WBD partners (i.e. B/R, discovery+)
- ▶ A legacy brand, celebrating over 70 years as the authority in golf
- ► THE premiere editorial powerhouse brand reporting across all PGA Tour, LPGA Tour and Major Tournaments
- Growing...with a masthead 3x larger than most competitors, which has attributed to our expanding audience across all platforms





GOLF CONTINUES ITS RECORD GROWTH

GOLF'S SURGE CONTINUES 41.1M+ 529M

U.S. golfers in 2022 (on and off-course); surpassing 40M for first time

Rounds played in 2021

3.3M

Played a golf course for the first time in the last 12 months 550%

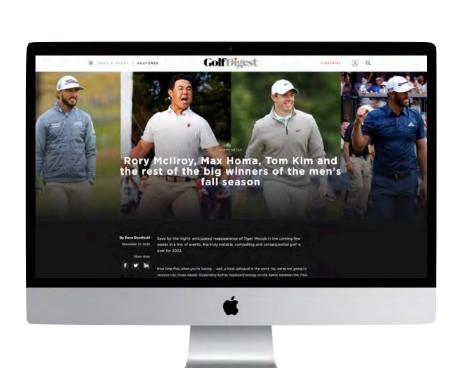
Golf Digest readers are more likely to play golf at least once a month



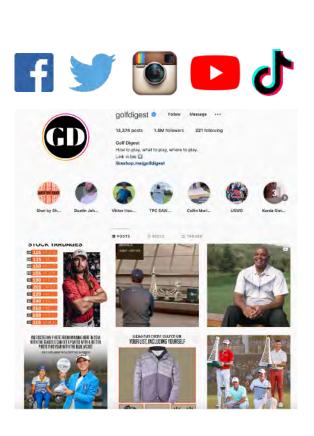


GOLF DIGEST STANDALONE REACH

OUR AUDIENCE IS VAST ACROSS SEVERAL PLATFORMS



Average monthly uniques (in-season) 8MM



Social (F/TW/IG/YT/TK) 3.5MM



Email Database 3.85MM (Newsletters + eBlast subscribers)



Print 3.6M



Average Monthly Video Views 37.5MM (GD.COM + SOCIAL)

18.95M STANDALONE REACH

AN ACTIVE AND ENGAGING SOCIAL AUDIENCE



AVERAGE ENGAGEMENT PER POST:



+170% YoY

FOLLOWERS: 1.05MM



+19% YoY

FOLLOWERS: 1.52MM



FOLLOWERS: 655K



FOLLOWERS: 244K



FOLLOWERS: 64K





GOLF DIGEST VS. THE COMPETITION

SOCIAL FOLLOWING & WEB TRAFFIC













Golf Channel	810K
Golf Digest	655K
Golf Magazine Fore Play	644K 190K

Golf Digest	1.5MM			
Golf Channel	1.4MM			
Fore Play	824K			
Golf Magazine	566K			

Golf Digest	1MM
Golf Channel	1MM
Golf Magazine	464K
Fore Play	364K

Fore Play	285K			
Golf Digest	244K			
Golf Channel	192K			
Golf Magazine	83K			

Golf Digest	8MM
Golf.com	5.6MM
Golf Channel	1.5MM

Golf Digest	11.4MM
Golf Magazine	7.3MM
Golf Channel	4.9MM
Fore Play	1.7MM



GOLF DIGEST'S RAPIDLY GROWING FAN BASE | 2022 SUCCESS

GolfDigest.com experienced double-digit YoY growth in time spent during major championship events in 2022:



+54%

Visits up +20%



+50%

Visits up +22%



+48%

Visits up +7%



+37%

Visits up +22%

June was Golf Digest's best traffic month ever

OVER 11M UNIQUE VISITORS* OVER 20M VISITS* *FIRST TIME ECLIPSING THESE NUMBERS

Fans stay engaged with Golf Digest beyond major championship season

SEPTEMBER 2022 OUTPERFORMED NEAREST COMPETITOR BY OVER 1MM UNIQUE VISITORS



WBD | Sports

2023 | GENERAL PRESENTATION

GOLF DIGEST REACHES AN AFFLUENT AUDIENCE







Household net worth of \$1MM+



166 INDEX

Purchase designer or luxury brands



171 INDEX

Spent \$8k on a foreign vacation



WBD | Sports

2023 | GENERAL PRESENTATION

GOLF DIGEST REACHES A YOUNGER, SUCCESSFUL & GOLF-OBSESSED AUDIENCE





337 INDEX

Spent \$5,000 or more on golf clubs and related equipment during the past year



355 INDEX

Is a BDM at a medium sized business





Belong to a country club



GOLF DIGEST 70+ YEARS OF BRAND EQUITY



PRINT AUDIENCE

Rate Base: **1,650,000**

Reach: **3,600,000**

HHI \$500K+ Index: 214

HH Net Worth \$1M+ Index: 212

C-Suite Index: 274

Work in Finance Index: 164

Work in Banking Index: 186

Bought Banking Services in Last 12

Months Index: 181

Participated in Golf 2+ times per week in

last 12 months Index: 1389

Play Golf on Domestic or Foreign

Vacation Trips Index: 569

Spent \$300+ in Total on Golf Clothing in

Last 12 Months Index: 1334



YEAR-ROUND + EXCLUSIVE COVERAGE + ACTIVATION OPPORTUNITIES

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	ОСТ	NOV/DEC
	Sentry TOURNAMENT OF CHAMPIONS	PHOENIX OPEN	THEXPLAYERS	MASTERS TOURNAMENT	PGA OAK HILL	123RD U.S. OPEN	PEN.	TOUR CHAMPIONSHIP	RYDER CUP	THE CJ CUP [®] In South Carolina	WORLD CHALLENGE
PRINT		Best New Courses, Best Young Teachers Hot List SIP	Masters Preview, The Greatest States for Golf		PGA Championship Preview, America's 100 Greatest	U.S. Open Preview	Choice Golf Bags		Ryder Cup Preview		Winter Prep
HOSPITALITY		GOIFDEGEST TO BE AT PEBBLE BEACH	PLAYERS VIP Hospitality	Masters VIP Hospitality	GDWman CLASSIC BANDON DUNES						
TOURNAMENTS	 Sentry Tournament of Champions Sony Open The American Express Farmers Insurance Open 	 AT&T Pebble Beach Pro- Am Waste Management Phoenix Open The Genesis Invitational The Honda Classic 	 Arnold Palmer Invitational THE PLAYERS Championship Valspar Championship WGC - Dell Technologies Match Play 	 Valero Texas Open The Masters RBC Heritage Zurich Classic Mexico Open 	AT&T Byron NelsonPGA	 The Memorial Tournament RBC Canadian Open U.S. Open U.S. Women's Open Travelers Championship Women's PGA Championship 	 Rocket Mortgage Classic John Deere Classic Genesis Scottish Open The Open Championship 3M Open 	 Wyndham Championship FedEx St. Jude Championship BMW Championship TOUR Championship Women's Open 	 Fortinet Championship Ryder Cup 	 Sanderson Farms Championship Shriners Children's Open The CJ Cup Zozo Championship Bermuda Championship 	 World Wide Technology Championship Houston Open The RSM Classic Hero World Challenge





AMPLIFYING YOUR BRAND AMBASSADOR INVESTMENT











PREMIER PLAYER PACKAGE

In 2023 we are continuing to re-imagine the way we work with athletes to deliver on the objectives of their brand and equipment partners. Built upon an extensive history of innovative and eye-catching campaigns, we have explored new ways of working with professional golfers & coaches, thus bringing you new 360-degree opportunities.

How does it work?

- ► Ensuring your brand and marketing campaigns surrounding your athlete work harder to amplify your relationship of that particular golfer
- Providing a one-stop shop with world class content production and distribution
- Presenting new, innovative concepts to activate on behalf of your clients
- Helping to consolidate and streamline broad spectrum campaigns in multiple markets
- ► 360 custom marketing solutions span across: Print, Digital, Video + Social



SECURING A BRAND AMBASSADOR | FEATURED PLAYER PACKAGE

With 70+ years of brand equity and creating relationships in the industry, Golf Digest will work with your brand to recommend a brand ambassador that embodies the brand's ethos.

Your brand and Golf Digest will collaborate on **an ambassador onboarding strategy** — starting with identifying a player — and then collaborating on how to best leverage their influence to deepen relationships with potential consumers.

As part of Golf Digest's Featured Player Package, your brand could receive:

VIDEO

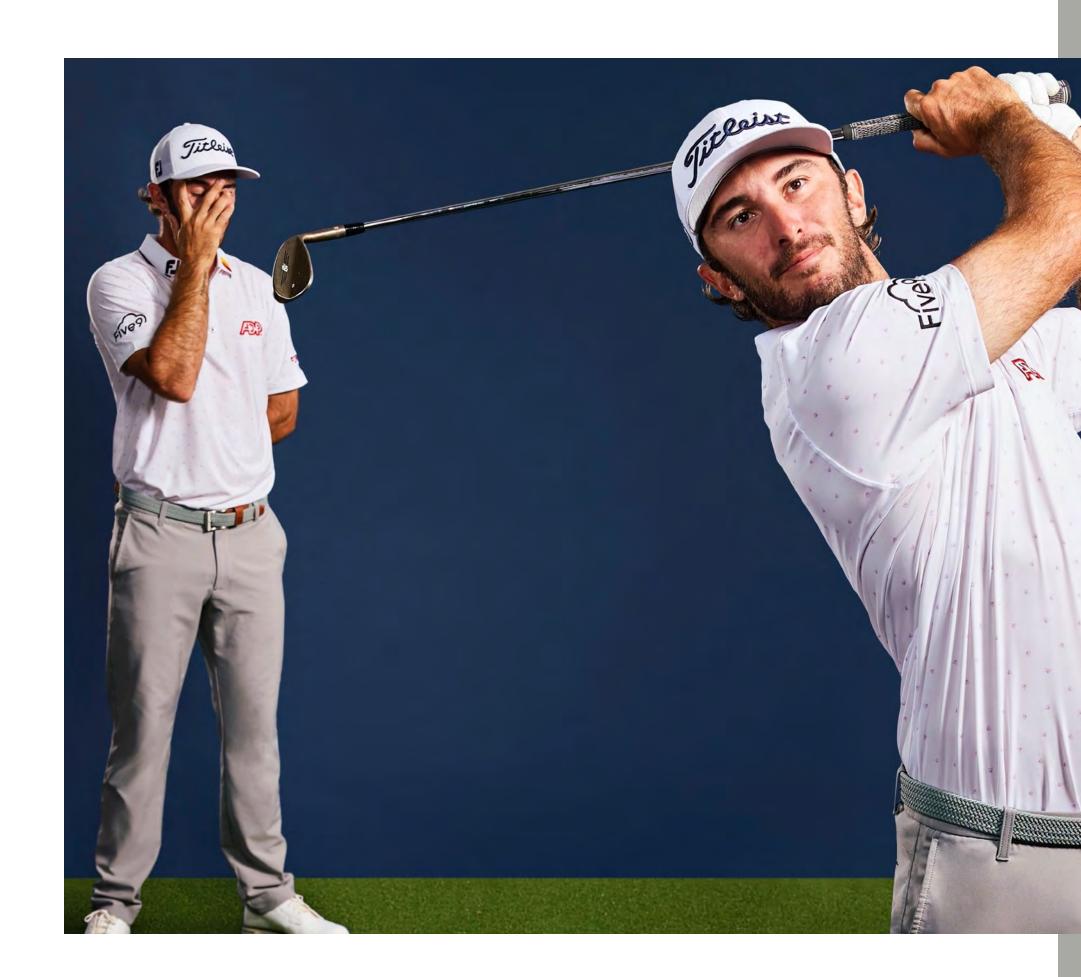
- ► Ambassador-related editorial content living on a video landing page on GolfDigest.com
- ▶ Brand opportunity: 100% SOV of presented by logo and pre-roll around videos

DIGITAL

- Ambassador-related editorial content living on GolfDigest.com
- ► **Brand opportunity:** 100% SOV of banners surrounding the landing page on GolfDigest.com

SOCIAL

- Sponsorship of social teasers pertaining to the video and/or digital content
- ▶ **Brand opportunity:** Brand to sponsor all ambassador-related social content from the issue on Facebook, Instagram, and Twitter. Throughout all organic and dark social posts, your brand will be tagged as the official partner "in paid partnership with"





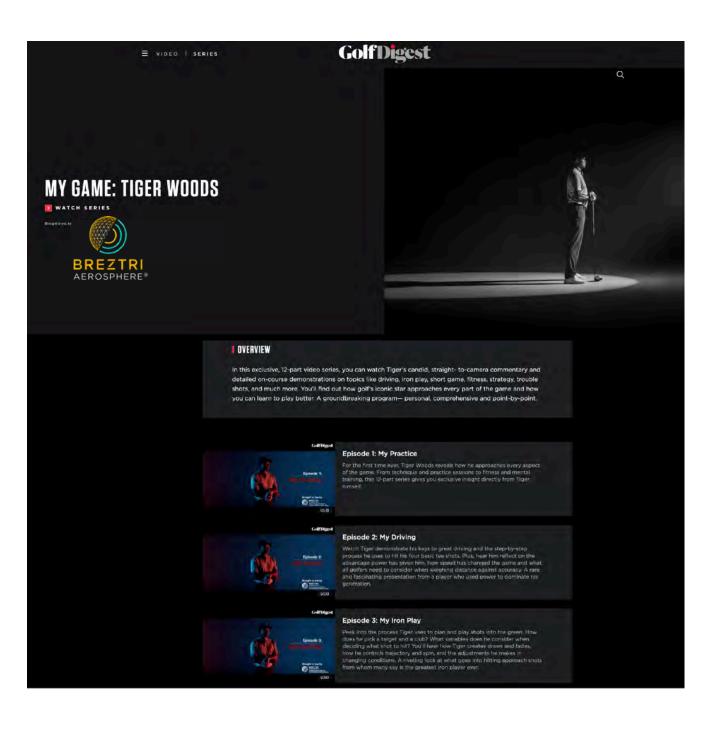
VIDEO SERIES OWNERSHIP

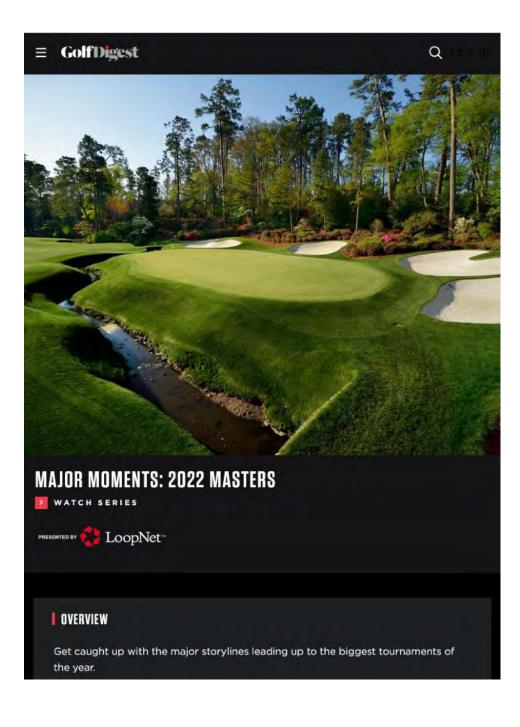
SURROUND YOUR CONTENT AT EVERY ENTRY POINT WITH COMPLETE OWNERSHIP OF A VIDEO SERIES

Whether it be sponsorship of a branded content series or sponsorship of Major Moments, your brand will surround the content on our Video Homepage, Video Watch Page and the Series Watch Page

Sponsorship of Branded + Editorial Content Series

- Pre-roll
- Logo integration
- Surrounding assets including ROS display, high-impact units





Sponsorship of Major Moments Package

- Pre-roll
- ► Logo integration
- Presence on VideoHomepage, Video WatchPage, Series Watch Page



2023 MAJOR CHAMPIONSHIPS | DIGITAL + VIDEO SPONSORSHIP

BE THERE FOR THE MOMENTS GOLF FANS WILL REMEMBER FOREVER

Your brand can own a guaranteed editorial & video SOV surrounding golf's most anticipated moments of the season — The Majors.

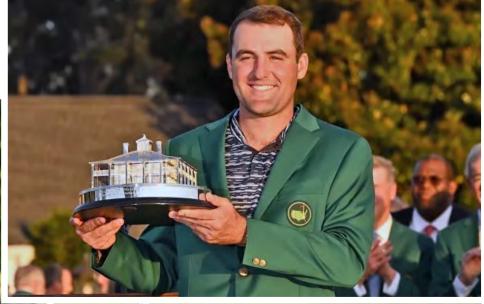
Major Championship content could include:

- Expert Picks
- Viewer's Guides
- Majors Recaps
- Player Features
- ▶ Host Course History
- Major-related Video Series

In addition to Golf Digest's Major Packages (3 week flight), your brand can activate around these monumental events with complementary content such as:

- Custom native articles <u>Example</u>
- Custom video content <u>Example</u>
- ► Interactive features Example
- Complementary editorial franchise sponsorships <u>Example</u>
- ► Social activations, dark and/or organic



















PGA TOUR-RELATED MEDIA

LEVERAGE GOLF DIGEST'S PARTNERSHIP WITH THE PGA TOUR

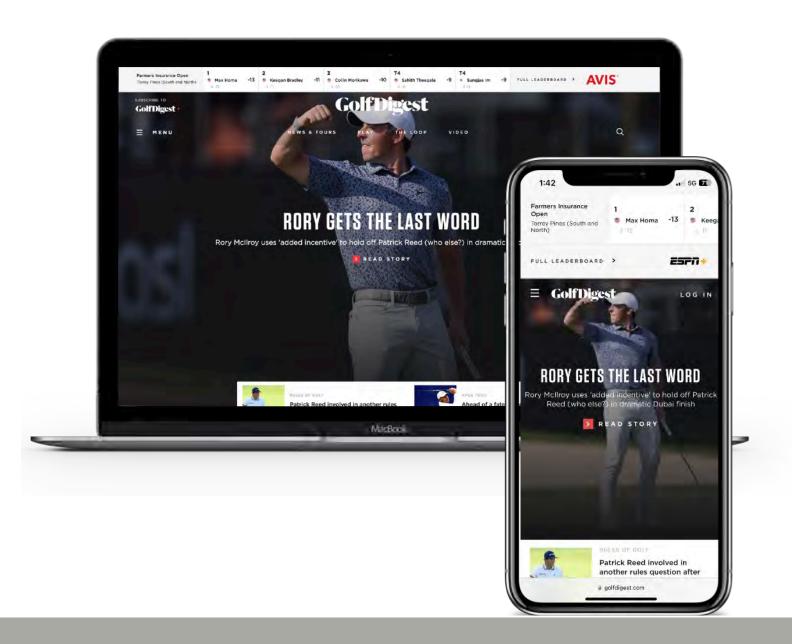
Run-of-Site Video: Xumo, Pluto, SendToNews

► Partners will have the ability to run pre and mid-roll video creative across PGA TOUR content throughout our syndicated channels: YouTube, Xumo, Pluto and SendToNews

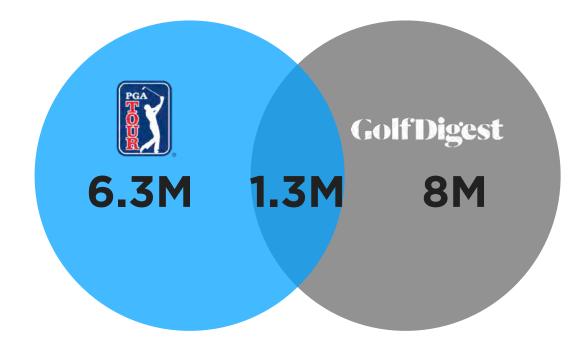
THE PLAYERS' OPTUM MarganStately © GuartTowner In More Explore Subscription Subscription Home Watch later Use Coverage | M. Live Coverage | M. Live Coverage | M. Home Maric Subscriptions Music Sports Garring Music Mories & Shows Mories & Sh

PGA TOUR Leaderboard on GolfDigest.com

Partners can sponsor the PGA TOUR leaderboard on GolfDigest.com, linking back to the full leaderboard on PGATour.com



9%
DUPLICATION



{ 14.3M } Total UV's }



GOLF DIGEST PLACES TO PLAY

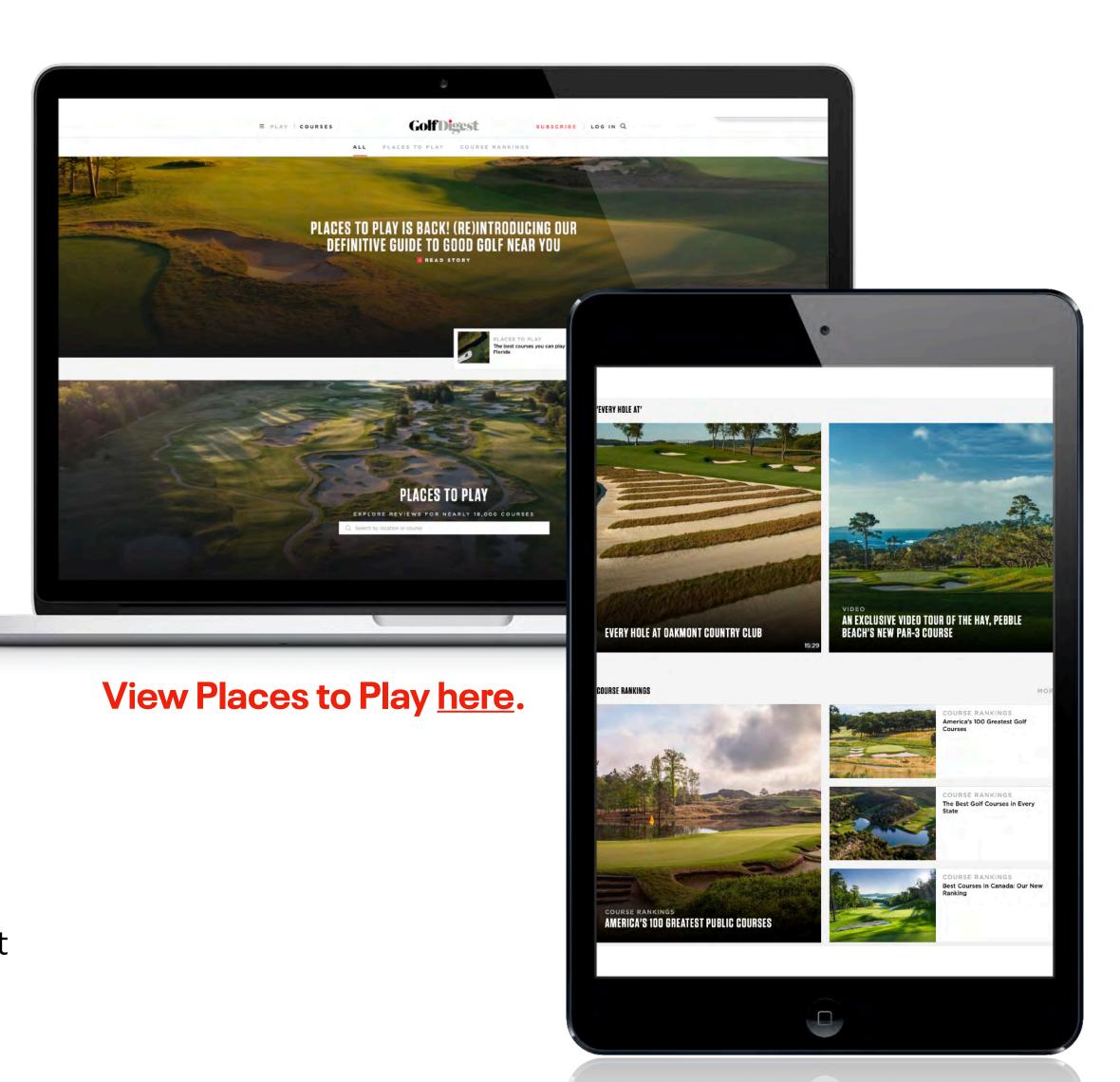
Golf Digest's all-new travel hub offers golfers everything they need when it comes to researching and booking their next golf trip. Whether its the where to host the ultimate buddies trip or where to save for retirement, this new destination is a go-to resource for all things golf and travel.

Key features include:

- Ratings and reviews from Golf Digest's coveted Course Raters
- Ratings and commentary from fellow Golf Digest fans
- Direct links to book tee times
- Direct links to the featured property maps and Golf Digest editorial rankings
- Premium related travel stories and/or videos

Sponsorship opportunities include:

- ▶ 50% SOV of ads on site section homepage and all relevant content
- ► 50% SOV of presented by logo
- Courses site section targeted display
- Dark social promotion





GOLF DIGEST CAN HELP DRIVE CONVERSIONS & ROI

Golf Digest has a variety of offerings that can help your brand push product, driving purchases and ROI.

GOLF DIGEST GIFT GUIDES

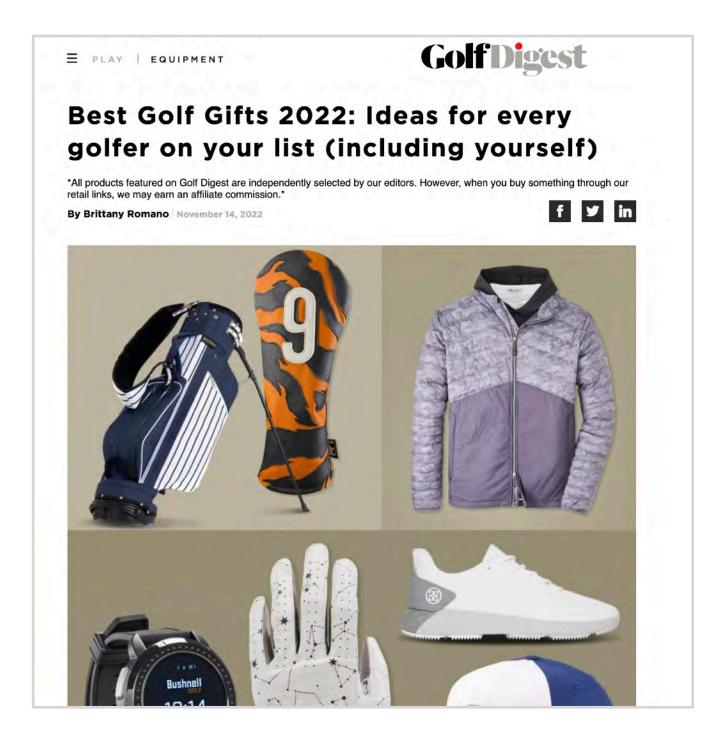
Your brand has the opportunity to be featured on Golf Digest during any gift-giving time when people are searching what to buy their golf-loving family and friends. Brought to life through **organic gift guide integration, high-impact media, and homepage takeovers,** we'll ensure your brand is top-of-mind as golfers are in the gift giving mindset.

Timing

- Mother's Day
- ► Father's Day
- Black Friday
- Christmas
- Any other gift-giving time!









CUSTOM ARTICLE OPPORTUNITIES

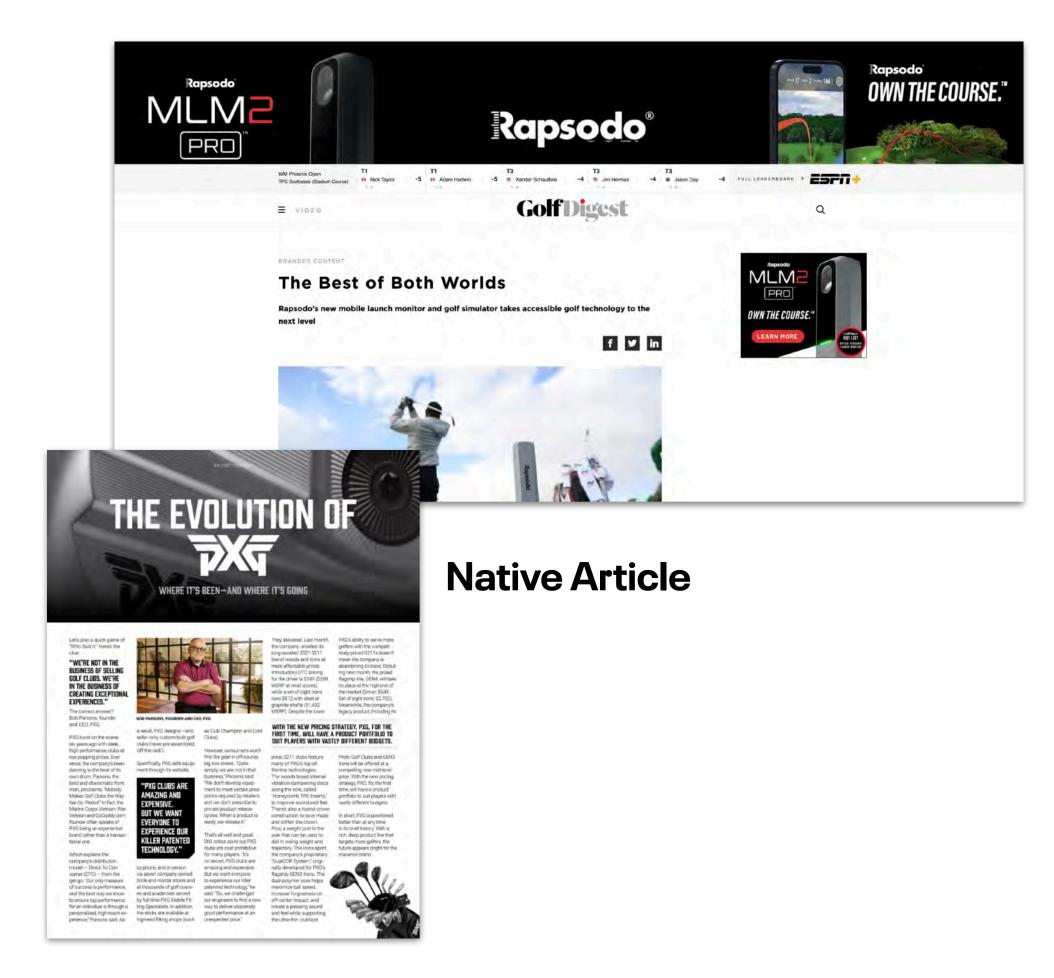
Golf Digest can leverage our authoritative voice and storytelling expertise to collaborate on custom articles with your brand in both digital and print.

GOLF DIGEST NATIVE ARTICLES

In partnership with your brand, Golf Digest will collaborate on an all-new custom article living on GolfDigest.com. The piece will be written in the same tone and have the same aesthetic as other Golf Digest editorial articles. The content will be promoted via a suite of attention-grabbing high impact media, dark social and newsletters.

GOLF DIGEST ADVERTORIAL

To showcase your brand and ensure that your brand stands out from the crowd in print, an advertorial can delve deeper into your brand messaging and bring your brand to life through unique storytelling and powerful imagery.



Advertorial

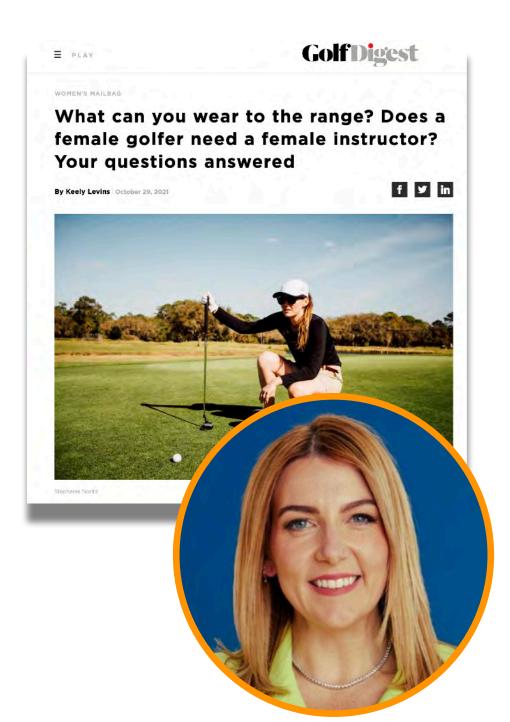


WOMEN'S-FOCUSED INITIATIVES



Golf Digest Woman - Newly launched, Golf Digest Woman's mission is to create a destination for women of all abilities to go to get answers to their golf questions, and to find a community of women who love the game, too. Original content on our website and social media channels will provide female golfers with expert swing instruction, gear recommendations, travel tips and advice about everything else that comes with being a golfer. With dedicated video and social channels, Golf Digest Woman remains a key initiative for Golf Digest in 2023, with key features including:

- ►GD Woman Site Section
- ►GD Woman Newsletter
- ►GD Woman Dedicated Facebook Group
- ►GD Woman Dedicated Instagram



Hally's Monthly Mailbag -

Women will write into Hally asking their golf (and beyond!) questions, in hopes of having them answered in her monthly social-first video series. The video will be embedded into an article for Golf Digest Woman, to cover all of the Q&A in written form as well, with promotion on Golf Digest Woman channels (newsletter and social).



GOLF DIGEST ORIGINAL STORYTELLING | PODCAST NETWORK







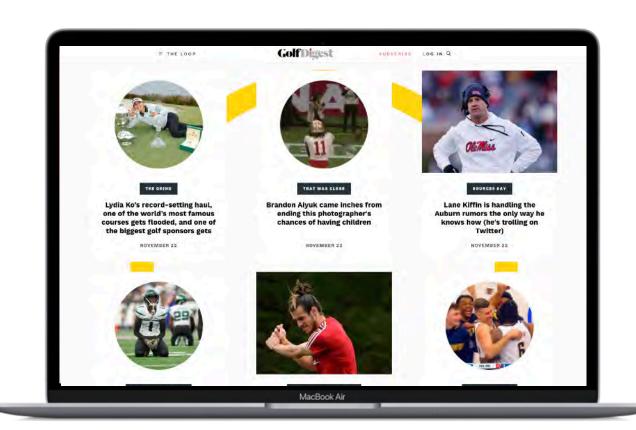
Local Knowledge — The best golf stories have multiple layers to them. In each episode, Local Knowledge dives deep into a subject golfers want to know about, whether it's about the game they play, the competition at the highest level, or the surprising ways golf factors into larger conversations throughout society.

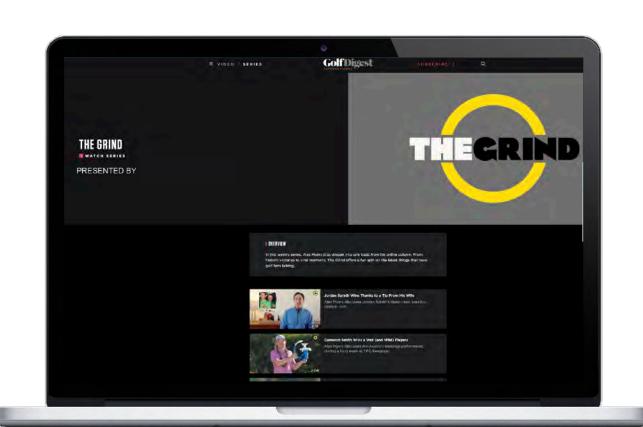
The Loop — Formerly called "Be Right", our all-new podcast delves into other areas like the NFL, college football, pop culture, F1, tennis and whatever else piques our interest on that particular day. Of course, we will still also stick to our main area of expertise -- betting on golf. We'll also have the same great guests, and we'll continue to keep the conversation light, fun and informal.

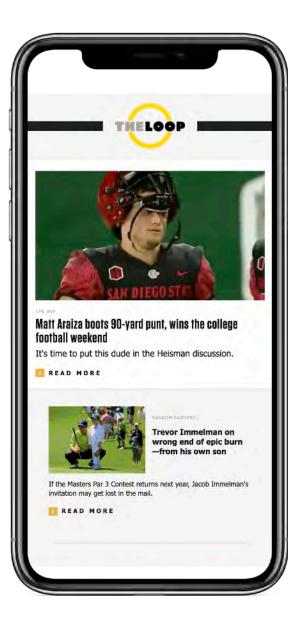
Golf IQ — Golf Digest's newest podcast and accompanying web series (debuting March 2023) will be targeted towards golfers who want to understand the game better in pursuit of lower scores. In weekly 10-12 minute segments, co-host Luke Kerr-Dineen and a roundtable of co-hosts will explain innovative ideas and approaches to the golf swing, golf equipment, the mental game, course strategy and more.



TAPPING INTO A YOUNGER DEMOGRAPHIC







Interested in reaching a younger demographic about topics beyond just golf? The Loop and The Grind are own-able franchises that cover all of sports and entertainment's latest happenings.

THE LOOP (Check out The Loop here)

The modern handbook to sports, entertainment and pop culture. Irreverent and unpredictable, The Loop expands the conversation to what golfers are talking about when they're not talking about golf. The Loop contains a mixture of podcasts, blogs, and video series featuring company staff in what has been described as "golf's best look inside the ropes".

THE GRIND (Check out The Grind here)

In this reoccurring editorial video and article series, Alex Myers digs deeper into topics from his online column. From historic victories to viral moments, The Grind offers a fun spin on all the latest things that have golf fans talking.





EXPONENTIAL GROWTH IN GOLF DIGEST NEWSLETTER + EMAIL DATABASE SUBSCRIBERS

Golf Digest newsletters across various topics have seen a large subscriber growth due to email list optimization and specific growth tactics. All newsletters accommodate the marquee size of 970x550, as well as, 970x250, and 300x250



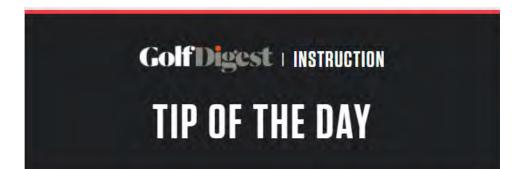
HIT LIST

Daily



NEWS & TOURS (GOLF WORLD)

Daily



TIP OF THE DAY

Monday - Friday



BEST BETS

Wednesday



THE LOOP

Monday + Thursday



GD SELECT

Wednesday



BREAKING NEWS

As needed



GD WOMAN

Weekly

2.6M

EDITORIAL NEWSLETTER SUBSCRIBERS

1.25M

OPT-IN EMAIL DATABASE

UNDUPLICATED



1P DATA: DELIVERING BRAND + AUDIENCE OBJECTIVES

Golf Digest has developed various audience segmentations designed to more efficiently super serve our partners who wish to reach specific audience target(s).



PGA TOUR Superfan

Fans of inside the ropes content of the professional game. Players, stats, scoring, streaming, etc. of the PGA TOUR, Champions Tour, Korn Ferry Tour, and beyond.



Golfer

Golfers who enjoy the game themselves, thru playing, instruction, or being in-market shoppers of apparel and equipment gear.



Travel Enthusiasts

Golfers who travel.
Tournaments,
Vacations, Offers, or
Bucket List creators
who are on the go and
willing to plan a trip of
the lifetime!



Social Active Golf Fan

Golf fans on PGATOUR.COM or Golf Digest who are active on social media platforms



Gaming Enthusiast

Golf enthusiasts who are eager to place their bets for this week's tournament. These fans play fantasy, read fantasy content, are up to date on the odds, and love gaming as a way to engage with the sport.



Health and Fitness Enthusiasts

Golf enthusiasts who are eager to place their bets for this week's tournament. These fans play fantasy, read fantasy content, are up to date on the odds, and love gaming as a way to engage with the sport.



HNW Influencer

Influential, business decision makers with a high net worth/household income (\$100k+)

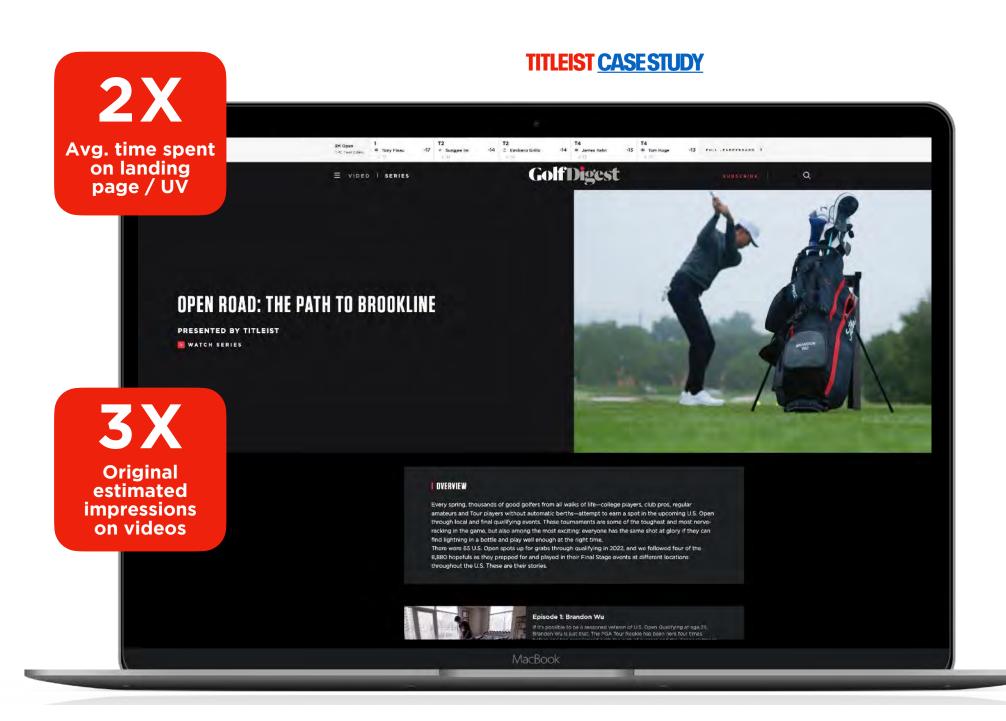






GOLF DIGEST BRANDED CONTENT PRODUCTION STUDIO

GOLF DIGEST STUDIO IS POWERED BY A NETWORK OF WORLD-CLASS EXPERTS IN INNOVATION AND CROSS-PLATFORM CONTENT DEVELOPMENT









STINA STERNBERG

VP DIGITAL CONTENT

- ► 14 years as a Golf Digest writer, editor and video producer (with stints on the side as on-camera talent and producer for Golf Channel and ESPN)
- Moved over to the business side to launch the Golf Digest Studio in 2014
- Oversees all feature-video production for WBD Golf and delivers a unique mix of golf, editorial and marketing experience to the brand's customcontent business, which is entering its third year of triple-digit growth
- ► Five-time GWAA award winner; a former Condé Nast Brand Marketer of the Year; and a current nominee for the 2022 Women in Content Marketing Awards

JAY KOSSOFF

EXECUTIVE PRODUCER

- Kossoff joined Golf Digest in 2020 as our custom content and tour-player productions
- An award-winning and Emmy-nominated showrunner, executive producer, director and storyteller, his experience includes 20+ years at NBC Sports Group's Golf Channel, where he served as Vice President & Executive Producer of Original Productions
- As part of the GC launch team, Kossoff was in charge of documentary, travel, reality, competition, talk, branded-content and short/long-format specials. (Notably, he co-created, executive-produced, and was the showrunner for the popular Big Break series, which was on the air for 23 seasons.)





GOLF DIGEST BRANDED CONTENT PRODUCTION STUDIO | CASE STUDIES

Down to the Last Stitch FedEx

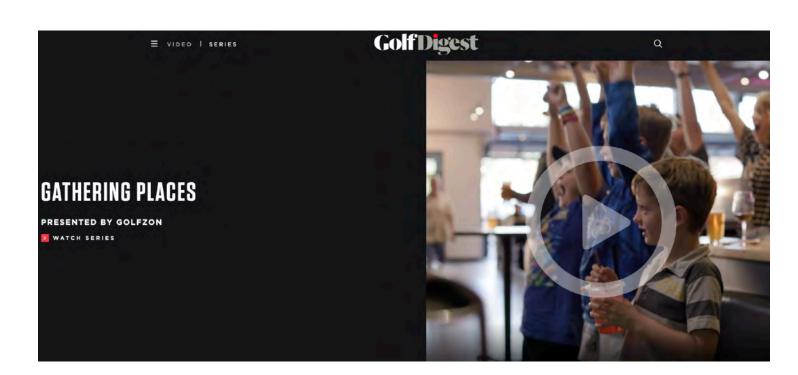




The Memorial Tournament workday.



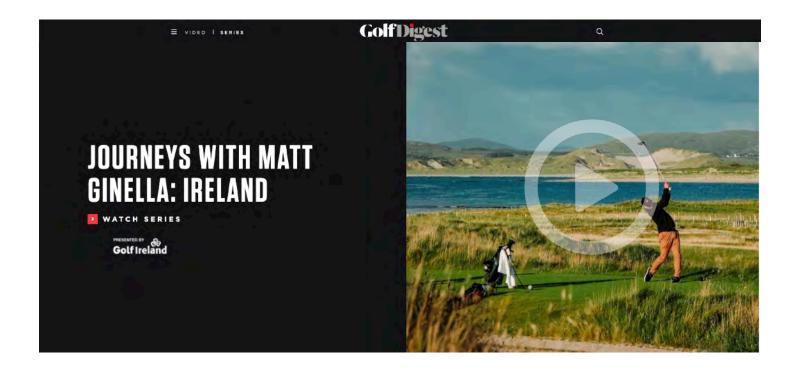










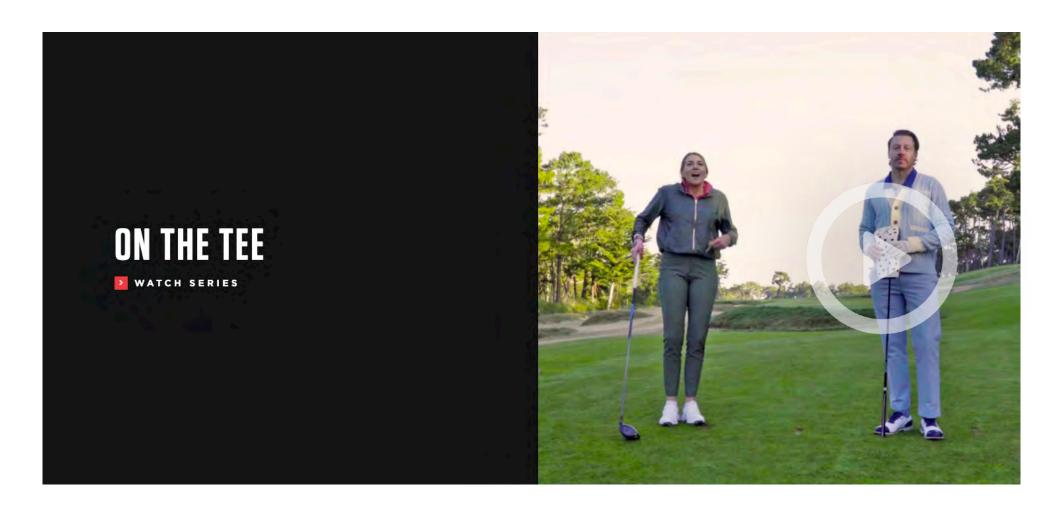


Ireland Tourism - Journeys with Matt Ginella



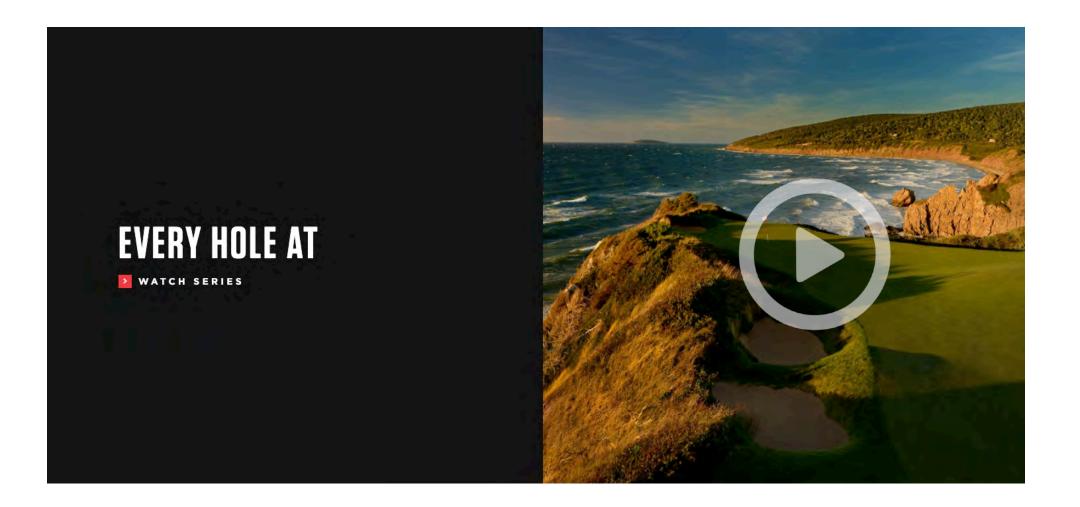


MARQUEE VIDEO FRANCHISES



On The Tee - Golf Digest's On the Tee video series features Golf Digest producer, Hally Leadbetter, as she visits with celebrity talent and they play golf together. Their conversations are free-flowing and range from a variety of on and off-course topics. Join us as we're a fly on the wall during these intimate conversations between Hally and the A-List talent.

EPISODE LINE-UP: Jim Nantz, Kygo, Macklemore, Nick Saban, Reggie Bush, Peter Berg + Drew Brees (2 in 1) and Justin Herbert, Sebastian Maniscalco, Cedric the Entertainer...with many more to come



Every Hole At — In Golf Digest's top performing editorial video franchise, Every Hole At, our editors provide a hole-by-hole narration of flyover tours featuring the worlds most famous and hard to access golf courses. Click <u>HERE</u> to watch one of our most popular episodes featuring the famed Cypress Point Golf Club narrated by our dear friend Jim Nantz, the voice of golf.





ACTIVATION + PREMIUM OPPORTUNITIES











OUTINGS

Tap into Discovery Golf's vast network of golf course relationships, TPC access, tickets and hospitality across the country to secure exclusive tee times for your VIPs.

INTIMATE EVENTS

Create an exclusive night to remember with WBD Golf.

- Golf Digest curated panel: A facilitated Q&A session between a Golf Digest editor and golf professional. The topic or theme of the panel would be based on your brand and business.
- Guest speaker series from a Tour professional or teaching instructor and how it correlates to your businesses objectives.

CUSTOM SWEEPSTAKES

Produce best-in-class creative with Discovery Golf's award-winning content production capabilities. We shoot golf 24/7/365 and can help bring your brands thematic into the Golf World seamlessly.

EDITORIAL EXPERTISE

Access to our editorial team and /or executive team for panels, consulting services and more.

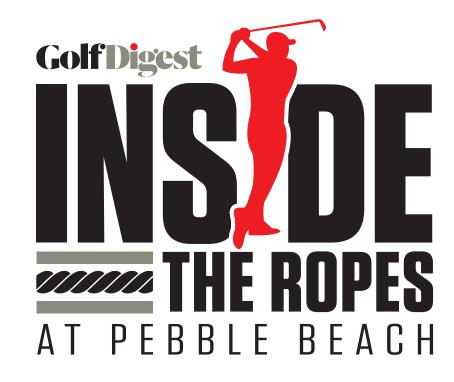
HOSPITALITY

Be our guest at marquee events throughout the golf season. Inclusive of VIP accommodations and premium tournament merchandise.



INSIDE THE ROPES AT PEBBLE BEACH





With a combination of history, passion, and craftsmanship, Pebble Beach Golf is renowned around the world as one of the most stunning golf courses to play. With **three Top 50 public courses canvasing the spectacular coastline** that wraps around California's Monterey Peninsula, golf at Pebble Beach resorts is truly an unforgettable experience. And, not only is **Pebble Beach the no. 1 public course in America**, it's also the **no. 1 Golf Resort in America** — with world-class accommodations, fantastic restaurants, and five star hospitality.

That's why, in 2023, Golf Digest is teaming up with Pebble Beach to introduce an exclusive three day outing, where attendees are invited to experience the golf trip of their dreams along with VIP dining and accommodations. **Brands have the opportunity to serve as an Official Sponsor of this premiere activation with bespoke integrations and signage throughout the event.**

Details

Where: Pebble Beach Resort; Pebble Beach, CA

When: Multi day outing; 2/27/23 - 3/2/23

Who: 100 golfers & non-golfers

What: 3 days of golf, dining, and custom experiences on-site





GD WOMAN CLASSIC





WHAT: A three-day best ball format tournament focused on growing the sport with Women golfers at Bandon Dunes

WHERE: Bandon Dunes Golf Resort (Bandon, OR)

WHEN: May 7-10, 2023

WHO: 20 Teams of 2 (teams must include at least one female golfer)

ITINIERARY:

- Day 1 Welcome/Registration at 4:30pm @ Preserve
- ▶ Day 2 18 Holes @ Sheep Ranch & Buffet Dinner in Garden Room
- ► Day 3 18 Holes @ Old Mac & Punchbowl/Raffle
- ▶ Day 4 18 Holes @ Bandon Dunes & Awards Lunch Buffet



U.S. AM TOUR









What it is:

- A nationwide series of amateur golf tournaments open to anyone that wishes to compete on the local, regional, and ultimately national level.
- Events utilize gross scoring as players compete in different flights only against players of similar ability. From the Championship Flight (3.9 handicap or less) to the Tiger Flight (20 handicaps and above), and every flight in between

Reach / Scale:

- Over 7,000 members across 45 markets in 31 states
- ▶ 40,000+ rounds in 2022
- ▶ 725 tournaments in 2022; 31 of those are Majors and National tournaments

